

85th SACI Induction Luncheon

Take about 60 chemical-industry related men and women, mix slowly for an hour and a half with some hors d'oeuvres, a little wine and spirits, and what do you have? A great start to the afore-mentioned 85th SACI Induction Luncheon held March 9th at the Landmark, E. Rutherford, NJ!

The cocktail hour “plus” was followed by opening remarks from the Chair of the Fellowship Committee, nominal host-sponsor of the luncheon.

The Past SACI Presidents who were in attendance were then introduced: Harry Bartley; Pat Vazquez; Keith Terraneo; Jeff Arway; Pennie Anast; Tom Smith; Joe Muglia and Bill Rizzoli.

Harry Bartley, the out-going SACI president took to the podium, made some welcoming comments to the guests and requested and received Certification of Quorum.

Various officers and committee chairpersons made their reports: Frank Wuertz gave the Secretary’s report and also talked about the website, Erich Bodnar gave the Treasurer’s report and Joyce Pisani discussed her Activities report, highlighting the upcoming “Nite at the Races” on April 27, 2006 and the SACI Holiday Party on Dec. 5, 2006 at the Highlawn Pavilion.

Tom Burke announced and introduced the SACI Scholarship winner, Mark Zamorski, a senior at Cranford High School. Mark is the son of John Zamorski, formerly with Stepan Company, and now with Essential Ingredients, Inc. In his introduction, Tom stated “This is another enjoyable part of our annual luncheon; we get to present a check for \$ 2000 as a scholarship award!”

“This year, I asked three SACI members to evaluate our applicants and select a winner. We try to be as objective as possible and I do want to thank Joe Kaye, Gerard Betz and Andrew Interdonati for their help.”

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Pictured from left to right, Mark Zamorski, Frank Wuertz, Erich Bodnar, John Zamorski.



Pictured from left to right: Sam Cohen, Erich Bodnar, Len Perle.



Pictured from left to right: Reno Del Dotto, Art Lynch, Lou Frischling.



**THE SALES ASSOCIATION
OF THE
CHEMICAL INDUSTRY INC.**

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SACI Scholarship Award For Graduating Class Of June 2006

Every year SACI is fortunate to have many well qualified individuals apply for our scholarship. This year was no exception.

After a careful selection process the winner we selected is Mark Zamorski. He is a senior at Cranford High School in Cranford, NJ and his Dad is employed at Essential Ingredients, Inc.

Mark is the Treasurer of the National Honors Society for High School Scholars; he has been selected to Who's Who among American High School students, and plays both Football and Lacrosse.

He is a recipient of the N.J. Edward Blaustein Distinguished Scholar award. He has been a leader in his Student Government; currently serving as Vice-President of his class. This role also entails participation in and coordination of many school and community projects and fund raisers.

Mark has spent time tutoring peers as well as volunteering as an assistant coach for a younger recreational Lacrosse team.

Another ability of Marks' is his musical interests. For three years he has been a member of the Cranford High School Concert Band and Jazz Band. He plays

both the trumpet and the Bass Guitar.

I think a quote from a recommendation letter gives a very poignant description of our winner. This is taken from a recommendation letter for Mark from a teacher and club advisor.

"Mark Zamorski is a rare find, a top-notch scholar who has excelled in many different areas. On one side, we have Mark the athlete, our varsity star in both football and lacrosse; on another, we have mark the leader in Student Government, an eloquent spokesperson for humanitarian causes; on a third side, the one I know best, we have Mark the scholar and winner of many awards, including Dartmouth College's Book Club Award. The word "well-rounded" has been so overused that I hesitate to use it to describe a student. And yet no more apt term comes to mind to describe this bright, committed and cultured young man who has had an impact on many aspects of our high school life."

We certainly wish Mark well as he continues his education at Johns Hopkins University later this year.

By Tom Burke



Pictured from from left to right Mark Zamorski, Tom Burke.

Thank You!

I would just like to take this opportunity to say a personal THANK YOU to all of you who attended the SACI Holiday party on Dec. 6, 2005 held at the Hyatt Hotel in Jersey City and making it such a great success. There are some people that I would like to acknowledge for their extraordinary help in making the party such a success.

I would like to thank the SACI Executive Board for their support and never-ending help with the planning preparations

both before and after the party. A debt of gratitude goes to Joy Castagno at the SACI headquarters who helped in whatever way she could in getting out announcements and keeping everything organized. To Tom Smith, a special thank you for your help with the wonderful prizes you and your wife diligently helped in getting THE DAY AFTER THANKSGIVING. A colossal thank you to all of the generous people who unselfishly donated gifts for the doorprizes. And last but certainly not least, a thank you

to our SACI members who always help in supporting this organization.

I would like you to know that I am planning an equally fun time for you this year at the Highlawn Pavillion in West Orange, NJ on December 5, 2006 and am looking forward to seeing you all again.

By Joyce Pisani
Activities Chairperson

85th SACI Induction Luncheon

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SACI Membership Milestones were announced as they received their membership pins:

5 years: Richard Callahan, Arvind D'Cunha, Craig Frishling, Mazin Irani, Lynn Nordeen, Mike Paisner, Joyce Pisani

10 years: John Kehma, Mike Scarlatelli

15 years: Genie Milgrom, Joe Bardon, Gerard Betz, Robert Kelley, Jay Lang, Lindsey Logue, Joe Pucillo

20 years: Bryan Huston, Gwen Johnson, James Kover, Robert Smith, Tom Smith

25 years: Charles Hinnant

30 years: Peter Hess, Alan Ferber, Michael

Finnen, Gary Gitlitz, Pat Vazquez

35 years: Sam Cohen, Frank DeMonico, Joe Yaczyn

40 Years: John Flynn, Joe Muglia, John Peeling, Alan Schneider

50 years: George DePasquale

Erich Bodnar was introduced as the new SACI president. Erich has had many years of experience in the chemical industry, including 25 years at Witco; Ultra Chem; Universal PreservaChem and finally with Noveon. He is a graduate of Marquette Univ. with a Masters degree from St. Johns University. Married 35 years, Erich and his wife have 3 children (a nurse, an

accountant and a lawyer) and 2 grandchildren. He enjoys golf, after having played varsity football.

Frank Wuertz of Lipo Chemicals, Inc. was nominated as Treasurer and Regina Hoy of G.J. Chemical Company, Inc. was nominated as Secretary.

Plaques and platitudes of appreciation were made to the outgoing President and Directors.

Special mention should be made about the 50:50 drawing. The winner, Peter Blechinger, with Alpine Aromatics Int'l. donated his winnings back to the Scholarship Fund! **THANK YOU**, Peter!

All in all, it was a great day to be a SACI member!

By Berny Aronson



Membership Pin Recipients.

SACI News

Patrick Vazquez, Past President of SACI and DCAT will be one of the guest speakers at the Bulk@ Italy 2006 conference in Rome. He will be discussing Culture and Reliability-big chance for European producers. The conference is being held at the Grand Hotel Plaza-Rome on June 14-16, 2006.

Poetic Excellence

Bob Titus is sometimes quiet during SACI board meetings, but apparently his daughter Amelia, a junior at Mahwah High School, has plenty to say. She recently won a statewide poetry contest sponsored by the New Jersey Theatre Alliance, and subsequently participated in a poetry reading at the state Theatre in New Brunswick. However, the finale is shown above, as Bob beams after Missy read her three poems in Drumthwacket, the governor's mansion in Princeton, to Jon S. Corzine and numerous others.

in heaven

i myself imagine feathers.
i have lost my ghostly tethers
and she has floated on so high
like balloons that dot the sky

soft windows, flat glasses,
milk duds and think molasses,
heaven above can't hear our groans
god is busy. cup or cone?

and maybe on his windy days
[or breath, spun like webs or haste]

he pulls us down a piece of fire
that leaves us lonely, leaves us tired.

and when she wears her dress of lace
and somehow smudges her makeup face,
she smiles through her lipstick paint,
to tell me the good and all that ain't.

rocky roads to nowhere wide.
and satan himself is tossed aside,
she orders two scoops of coffee dreams.
i know in heaven they eat ice cream.

Amelia Titus



Amelia Titus



Amelia Titus, Bob Titus

SACI has two Golf Outings coming up :

Please mark your calendar!

Tuesday, May 23, 2006
Black Bear Country Club
Franklin, NJ

Tuesday, July 25, 2006
Farmstead Golf & Country Club
Lafayette, N.J.



SACI's "Nite at the Races"

What a good time was had by over 60 people who attended this year's SACI Night at the Races in the Meadowlands! The evening started with cocktails, great wines and an excellent buffet. There were 8 different salads from Caesar to Seafood as well as a variety of pasta dishes and main course offerings.

Later in the evening if you wanted to celebrate your winnings or feel better about your losses the desserts were outstanding, various cakes, fresh fruits and several choices of ice cream and toppings. This all you can eat venue at Pegasus Restaurant was worth the price of the ticket.

In between there was plenty of time to pick your favorites and place your bets on

some exciting races. And yes they even had the Yankee baseball game and Net basketball game on the monitors for sports fans who just can't get enough.

Next came the SACI 50/50 and the big winner of the evening was K.G. Rao, Orcas International Inc. Four preseason Giants tickets were also given as door prizes and won by Robert B. Allison, ICL Performance Products LP. Four Yankee tickets donated by Harry Bartley of Tomen America went to John J. Willie, Ph.D from

Bioderm Technologies, Inc. A big THANK YOU! to our activities Chairperson Joyce Pisani of Pride Solvents for running such

*Next year will be even better
so keep this SACI event in mind
for next time.*

a successful event. Next year will be even better so keep this SACI event in mind for next time.

By Keith Terraneo

Press Release

Bioderm Technologies, Inc. and Napp Technologies, LLC jointly announce today that they have signed a Sales & Marketing agreement for Bioderm Technologies new cosmetic/drug and botanical active delivery lotions, ThixoDerm™ and OlivaDerm™. These products are formulated under its patent pending Thixogel technology platform with the latest advance in polysaccharide-oil encapsulation.

Napp Technologies will be responsible for the Sales & Marketing for the new products in the U.S. and Canada, while Bioderm Technologies will assist in technical support functions.

John J. Wille, Ph.D., President of Bioderm Technologies, stated Thixogel products should enhance most existing moisturizer formulations and provide new skin benefits with its unique properties:

- Invisible, imperceptible, occlusive film on skin
- Greaseless moisturizer
- Excellent skin protection against water borne chemicals
- Alcohol resistant
- "Drug in a glove" delivery vehicle
- Non-irritating / non-sensitizing formulation components
- Enhanced skin permeation of lipid-soluble drugs

Mr. Sheldon Wexler, President of Napp, added, "We are pleased to have entered into a partnership with Bioderm on this exciting new technology. Napp's extensive customer base will enable us to effectively bring this technology to all phases of the market"

Submitted by Keith Terraneo

Protameen Chemicals is proud to announce the appointment of Cristina Osle as technical director.

Also as a side note...visit www.viennaskye.com part owner of Protameen, Manny Balsamides's daughter has a top dance single storming up clubs in the USA and the world!

Submitted by Manny Jr.

On the lighter side

“One dark night on the outskirts of a small town in Minnesota, a fire started in the local chemical plant and in the blink of an eye, it exploded into massive flames. The alarm went out to all of the fire companies for miles around.

When the volunteer firefighters appeared at the scene, the president of the chemical company rushed up to the fire chief and said “all of our secret formulas are in the vault at the center of the plant. They must be saved. I’ll give \$ 50,000 to the fire company that saves them”.

The roaring flames held the firefighters off. Soon departments from further away were called in, and as each arrived, the frustrated president upped the ante,

offering \$ 100,000 to anyone who saved the formulas.

Out in the distance, a lone siren was heard as another fire truck drove into sight. It was from the nearby Norwegian rural township volunteer company, and consisted mainly of Norwegians over 65 years of age! To everyone’s amazement, their little run-down engine roared right past all the newer, sleek engines parked outside the chemical plant. Without a second thought, its driver drove straight into the middle of the inferno.

Outside, the other firemen watched in awe as the old-timers jumped off their truck and within a short time, were beating back the fire. It was a performance and

super human effort never seen in those parts before. Within a short time, the Norwegian oldsters had extinguished the fire and saved the secret formulas.

The grateful company president announced that for such a super-human effort, he was raising the reward to \$ 200,000 and walked over to thank each of the old-timers. A local TV reporter was there and captured the event on film, asking the Norwegian chief “what was he going to do with all that money”?

” Vel”, said Ole Olsen, the 70-year old fire chief, “Da first ting ve gonna do is fix da brakes on dat darn truck!”

Submitted by: Berny Aronson

1. A backward poet writes inverse.
2. A hangover is the Wrath of Grapes.
3. Reading while sunbathing makes you well red.
4. Time flies like an arrow, Fruit flies like a banana.
5. If you don't pay your exorcist, will you be repossessed?

Regards! Berny Aronson

Advertise in SACI Slants

SACI is now offering advertising in Slants for business or classified at the following rates:

Advertising	3 Issues	Single Issue
Business Card	\$100	\$40
¼ page	\$175	\$60
½ page	\$300	\$120
Full page	\$500	\$180

We accept Visa/MC and Amex. Or make check payable to SACI and send to:
66 Morris Avenue, Suite 2A, Springfield, NJ 07081



SACI SACI MEMBERSHIP APPLICATION

Who We Are

The Sales Association of the Chemical Industry, Inc. was organized in 1921. Its members represent over 350 companies in the chemical and allied industries. The Association's primary objectives are to increase the efficiency of the sales process; to foster and effect the highest standards for sales ethics; to encourage networking among professionals engaged in chemical sales, purchasing or promotion; and to gain recognition for chemical marketing as a profession of trained, experienced individuals who are vitally interested in the growth of the chemical and allied industries. The Association brings together forces to encourage the growth, stability and welfare of the chemical industry.

What We Offer

SACI enhances your professional outreach through participation in these activities: professional networking opportunities, sales and educational seminars, joint meetings with allied industry associations, fellowship events such as sports night, SACI's annual holiday party, golf outings, membership luncheons, meetings with prominent speakers, and member publications such as "SACI Slants" our newsletter.

We Invite You To Join

We invite you to join SACI and play an important part in the growth, development and visibility of its members and their companies. You can enhance your success and be an active participant in the chemical industry's future. Make the wise professional choice and join SACI today.

How Members are Elected (From Constitution and Bylaws)

Candidates for membership are proposed and second by two SACI members.

Candidates whose membership applications have been processed and approved by the Admissions Committee are submitted periodically to the Board of Directors for final approval as active or associate membership. New members are then notified by letter from SACI headquarters of their acceptance along with a welcoming package.

Please fill in the information requested in the membership application in the panel to the right. Mail this with your membership dues and one time initiation fee to the Association Headquarters.



This application should be filed with the SACI Office, 66 Morris Avenue, Suite 2A, Springfield, NJ 07081 and accompanied by the initiation fee and the annual dues. First year dues for Active Members are \$120.00. Dues for Associate Members are \$55. The initiation fee is \$50.

Please print or type

Name _____
 Title _____
 Company _____
 Company Address _____

Company Phone _____
 Company Fax _____
 Type of Business _____
 Name & Title of Supervisor _____

Home Address _____
 Home Phone _____
 Home Fax: _____
 Email _____
 Send mail to Home _____ Office _____

EMPLOYMENT RECORD FOR PAST 5 YEARS

Company _____
 Title _____
 Company _____
 Title _____

MEMBERSHIP CLASSIFICATION

- A sales or purchasing person, manager or executive officer directly employed in sales, purchasing or marketing of a chemical manufacturer.
- A sales or purchasing person, manager or an executive officer directly employed in sales, purchasing or marketing for an authorized sales agent or distributor of a chemical manufacturer.
- An owner or a representative of a business publication or an advertising agency devoted to the interests of the chemical industry.

Associate membership may be granted to anyone meeting the qualifications of active membership, but whose place of business is outside the current geographic area covered by SACI, as determined by the Board of Directors. Associate members shall enjoy all the privileges of active members, except voting or serving on the Board of Directors.

TYPE OF MEMBERSHIP

Active _____ Associate _____
 Proposed by _____
 Company: _____
 Second by: _____
 Company _____

I hereby agree, if elected to membership in the Sales Association of the Chemical Industry, Inc., to abide by the Constitution and Bylaws of the Association.

Signature _____
 Date: _____

Check which committees you would be interested in serving on:

Activities _____	Fellowship _____
Admissions _____	Golf _____
Career Opportunities _____	Publicity _____
Education _____	Tomorrow _____

THE SALES ASSOCIATION OF THE CHEMICAL INDUSTRY INC.
66 Morris Ave., Springfield, N.J. 07081



Calendar

2006-2007 Industry Events Calendar

Month	SACI	WFEC	DCAT	SOCMA
2006 Events				
May '06	5/23 Black Bear Golf Outing Franklin, NJ 10:00 A.M. Tee Time			
July '06	7/25 Farmstead Golf Outing Lafayette, NJ 10:00 A.M. Tee Time			
Oct '06	10/19 Annual Luncheon Landmark, East Rutherford			
Dec '06	12/5 Holiday Party Highlawn Pavilion, West Orange			